БИН: 70940016249
КАТО: 751410000
ОКРО: 41159416
RNN: 600900595799

DOSTYK REFINERY

Date 10/01/2026
Ref №: 0000937KZ
Expire 30/12/2026
TO THE END BUYER

SOFT CORPORATE OFFER.

We **DOSTYK REFINERY TOO (KAZAKHSTAN)** under penalty and Perjury hereby confirm the Availability and Capability to Sale the under listed Products for Immediate SPOT, before Contract. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Only direct negotiations from End buyers will be considered.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sales & Purchases transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

PRODUCTS ORIGIN: KAZAKHSTAN.

Delivery: CIF, FOB, TTO, CI Dip & Pay.
Inspection: SGS Test Report Will Be Conducted at the Loading Port by SGS
Payment Method: DLC MT 700/ 760 /SBLC MT700/760 /BG 700 / 760 /TT, MT103-23
Conditional Loading Port: Any Russia Safe Port, Rotterdam, Houston and other port all over the world
Performance Bond (PB): 2% PB to Be Issued by Seller's Bank In favor of the Buyer.
Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way
Delivery Port: Any Safe World Port of Buyer Choice.

STANDARD PROCEDURES FOB (ROTTERDAM) & HOUSTON

1. **SELLER ISSUES PROCEDURE**
2. **BUYER PROVIDES ICPO TO SELLER WITH FULL BANKING DETAILS AND CORP PROFILE (CP)**
3. **SELLER VERIFIES DOCUMENTS AND ISSUES TO BUYER:**

A. **COMMERCIAL INVOICE FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK,**
B. **COMMITMENT TO SUPPLY,**
C. **STATEMENT OF PRODUCT AVAILABILITY**
D. **CERTIFICATE OF ORIGIN OF THE PRODUCT.**
E. **SGS FORM TO BE FILL BY THE BUYER**
F. **SELLER PROVIDE SGS REFERENCE NUMBER TO BE VERIFY BY THE SGS INT'L AND ALSO CONFIRM THE AVAILABILITY OF THE PRODUCT FROM THE TANK**

4. **BUYER IMMEDIATELY EXTEND SELLER TANK FOR MAXIMUM 2 DAYS WITH ROYAL VOPAK.**
5. **SELLER PROVIDE FRESH SGS TO BUYER UPON RECEIVING THE 2 DAYS EXTENSION OF THE SELLER TANK**

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6. BUYER SIGNS AND RETURNS CI
7. UPON SELLER RECEIVING AND VERIFICATION OF SIGNED CI AND SELLER ISSUES THE FOLLOWING PROOF OF PRODUCT (POP) DOCUMENTS,
A. SEVEN (7) DAY "UNCONDITIONAL" DIP TEST AUTHORIZATION LETTER (DTA)
B. FRESH SGS QUALITY AND QUANTITY TEST REPORT (24-48 HOURS REPORT)
C. INJECTION REPORT HOUSTON (IR)
D. PRODUCT PASSPORT
E. AUTHORIZATION TO SELL AND COLLECT IN BUYER'S COMPANY NAME (ATSC)
F. BILL OF LADING
G. AUTHORIZATION TO VERIFY (ATV) DOCUMENTS AND FUEL
8. UPON BUYER'S SUCCESSFUL VERIFICATION AND APPROVAL OF ALL ITEMS NOTED IN STEP 7.A THROUGH 7.G,
9. SELLER INJECTS THE PRODUCT INTO THE BUYER'S TANKS. SELLER PROVIDES TO BUYER THE FULL INJECTION REPORT, ALL FINAL CLOSING DOCUMENTS AND PRODUCT TITLE.
10. BUYER PAYS SELLER 100% OF THE TOTAL PRODUCT BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT.
11. SELLER ISSUES DRAFT SALE & PURCHASE AGREEMENT (SPA) TO BUYER TO REVIEW FOR ROLLS & EXTENSIONS (R&E'S) MONTHLY DELIVERIES.
12. BUYER REVIEWS AND APPROVES THE SPA AND ISSUES MT760 SBLC OR MT700 IRDLC IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 110% OF EACH SHIPMENTS VALUE FOR LENGTH OF SPA CONTRACT AND FOR EACH LIFT PER SCHEDULE. BUYER PAYS IN FULL FOR PRODUCT IMMEDIATELY SUBSEQUENT TO BUYER'S VERIFICATION AND APPROVAL OF SELLERS PROVIDED DIP TEST RESULTS VIA MT103 WIRE TRANSFER ON EACH WEEKLY QUANTITY.

NOTE: SELLER CERTIFIES THE FOLLOWING:
NO OTHER FUNDS ARE NEEDED TO PROCEED WITH THE TRIAL SPOT TRANSACTION OTHER THAN THE 2-DAY TSR PAYMENT

STANDARD PROCEDURES FOB (ROTTERDAM) & (HOUSTON)

1. SELLER ISSUES PROCEDURE FOR JET A-1 TANK TO TANK ROTTERDAM
2. BUYER PROVIDES ICPO TO SELLER WITH FULL BANKING DETAILS AND CORP PROFILE
3. SELLER VERIFIES DOCUMENTS AND ISSUES TO BUYER :
A. COMMERCIAL INVOICE FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK,
B. COMMITMENT TO SUPPLY,
C. STATEMENT OF PRODUCT AVAILABILITY
D. CERTIFICATE OF ORIGIN OF THE PRODUCT.
E. SGS FORM TO BE FILL BY THE BUYER
F. SELLER PROVIDE SGS REFERENCE NUMBER WITH ATV TO BE VERIFY BY SGS
4. BUYER IMMEDIATELY EXTEND SELLER TANK FOR MAXIMUM 2 DAYS. TO BE PAID DIRECTLY TO SELLERS TANK FARM OR AN ESCROW AGENT ACCOUNT TO HOLD THE FUNDS UNTIL THE REFINERY PROVIDE THE FULL

PPOP IF THE BUYER IS OKAY WITH PPOP THE ESCROW RELEASE THE PAYMENT TO THE TANKS AND IF THE BUYER DID NOT ACCEPT THE PPOP THE ESCROW REFUND THE PAYMENT

5. SELLER PROVIDE FRESH SGS TO BUYER UPON RECEIVING THE 2 DAYS EXTENSION OF THE SELLER TANK

6. BUYER SIGNS AND RETURNS CI 7. UPON SELLER RECEIVING AND VERIFICATION OF SIGNED CI AND SELLER ISSUES THE FOLLOWING PROOF OF PRODUCT (POP) DOCUMENTS,

A. SEVEN (7) DAY "UNCONDITIONAL" DIP TEST AUTHORIZATION LETTER (DTA)

B. FRESH SGS QUALITY AND QUANTITY TEST REPORT (24-48 HOURS REPORT)

C. INJECTION REPORT

D. PRODUCT PASSPORT

E. AUTHORIZATION TO SELL AND COLLECT IN BUYER'S COMPANY NAME (ATSC)

F. BILL OF LADING

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8. UPON BUYER'S SUCCESSFUL VERIFICATION AND APPROVAL OF ALL ITEMS NOTED IN STEP 7.A THROUGH 7.G,

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10. BUYER PAYS SELLER 100% OF THE TOTAL PRODUCT BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT.

11. SELLER ISSUES DRAFT SALE & PURCHASE AGREEMENT (SPA) TO BUYER TO REVIEW FOR ROLLS & EXTENSIONS (R&E'S) MONTHLY DELIVERIES.

12. BUYER REVIEWS AND APPROVES THE SPA AND ISSUES MT760 SBLC OR MT700 IRDLC IRREVOCABLE, NON TRANSFERABLE, AUTO REVOLVING FOR 100% OF EACH SHIPMENTS VALUE FOR LENGTH OF SPA CONTRACT AND FOR EACH LIFT PER SCHEDULE. BUYER PAYS IN FULL FOR PRODUCT IMMEDIATELY SUBSEQUENT TO BUYER'S VERIFICATION AND APPROVAL OF SELLERS PROVIDED DIP TEST RESULTS VIA MT103 WIRE TRANSFER ON EACH WEEKLY QUANTITY.

AVIATION KEROSENE (JP54)/ SPECIFICATION KAZAKHSTAN ORIGIN

Maximum Quantity – 1,000,000BBLS/Minimum Quantity –500,000BBLS Delivery Terms –FOB / SPOT (Before Contract)

Loading Port - Rotterdam.

F.O.B Price- $ 62 USD Gross $ 60 USD Net Commission- $ 2, 50% Seller Side / 50% Buyer Side.

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Additives			
Antioxidant in hydro processed fuel	Mg/l	17	
Antioxidant non hydro processed fuel	Mg/l		24
Static dissipater first doping ASA-3	Mg/l	24	
Stadis 450	Mg/l	1	
Combustion Properties			
Smoke Point	mj/lkg	18.4	
Specific energy, net	mm	19	
Luminomitter number		45	
Naphthalenes	% volume		3
Composition			
Total Acidity	mg KOH/g		0.01
Aromatics	% vol		22
Sulphur, Total	% mass		0.30
Sulphur, Mercaptan	% mass		0.003
Doctor, test			
Volatility			
Initial Boiling Point	Centigrade		
10% vol at C			240
20% vol at C			Report
50% vol at C			Report
80% vol at C			Report
End point	Centigrade		300
Recovered residuals	% Vol		1.5
Loss	% Vol		1.5
Flash Point	Centigrade		42
Density at 15 C	Kg/m2	776/180	840/305
Low Temperature			
Freezing Point	Centigrade		-40
Corrosion			
Corrosion, copper (2 hrs at 100C)			1
Corrosion, silver (4hrs at 50C)			1

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Contaminations			
Existent Gum	mg/100ml		7
Water reaction, interface rating			16
Fuel with static dissipater additives	75		
Fuel without static dissipater additive	85		
Conductivity			
Electrical conductivity	$p^3/3$		Report
Stability			
Thermal stability control, Temp. 280C			
Filter pressure, differential mm.Hg			323
Tube deposit rating (visual)			25

DOSTYK REFINERY

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JET A1 / SPECIFICATION KAZAKHSTAN ORIGIN

Maximum Quantity – 1,000,000BBLS/Minimum Quantity –500,000BBLS
Delivery Terms –FOB / SPOT (Before Contract)
Loading Port - Rotterdam.
F.O.B Price- $ 62 USD Gross $ 60 USD Net
Commission- $ 1% Seller Side / $1% Buyer Side.

COMPOSITION		Jet A Kerosine	Jet A-1 Kerosine	Test Method ASTM	Test Method IP
Appearance		C & B (1)	C & B (1)		
Acidity, Total (mg KOH/g)	Max.	0.10	0.015	D3242	354
Aromatics (vol %)	Max.	25	25.0	D1319	156
or Total Aromatics (vol %)	Max.	---	26.5		436
Sulphur, Total (wt %)	Max.	0.30	0.30	D1266, D1552,	107, 243, 336,
Sulphur, Mercaptan (wt %)	Max.	0.003	0.0030	D3227	342
or Doctor Test		Negative	Negative	D4952	30
H/P Components (vol%)		---	Report		
Severely H/P Components (vol%) (2)		---	Report		
VOLATILITY					
Distillation Temperature:				D86	123
Initial BP (°C)		---	Report		
10% Recovery (°C)	Max.	205	205.0		
50% Recovery (°C)	Max.	Report	Report		
90% Recovery (°C)	Max.	Report	Report		
Final BP (°C)	Max.	300	300.0		
Distillation Residue (vol %)	Max.	1.5	1.5		
Distillation Loss (vol %)	Max.	1.5	1.5		
Flash Point (°C)	Min.	38 (3)	38.0	D56, D3828	170, 303
Density @ 15°C (kg/m3)		775-840	775.0-840.0	D1298, D4052	160, 365
FLUIDITY					
Freezing Point (°C)	Max.	-40	-47.0	D2386, D5972	16
Viscosity @ -20°C (cSt)	Max.	8.0	8.000	D445	71
COMBUSTION					
Net Heat of Comb. (MJ/kg)	Min.	42.8	42.80	D3338, D4529,	12, 381, 355

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				D4809	
Smoke Point (mm)	Min.	25	25.0	D1322	57
or Smoke Point (mm)	Min.	18	19.0	D1322	57
and Naphthalenes (vol %)	Max.	3.0	3.00	D1840	
CORROSION					
Copper Strip (2h @ 100°C)	Max.	1	1	D130	154
THERMAL STABILITY					
JFTOT P @ 260 ºC(mm Hg)	Max.	25	25	D3241	323
Tube Deposit Rating (Visual)	Max.	<3 (4)	<3 (4)		
CONTAMINANTS (5)					
Existent Gum (mg/100 mL)	Max.	7	7	D381	131
Water Reaction Interface	Max.	1b	1b	D1094	289
MSEP Rating (6)				D3948	
Fuel without SDA	Min.	---	85		
Fuel with SDA	Min.	---	70		
OTHER					
Conductivity				D2624	274
At Point of Use	Max.	450			
At Time and Temp of			50-450		
Custody Transfer	Max.	---	0.85	D5001	
BOCLE wear scar diameter (mm)					
ADDITIVES					
Anti-icing (vol %)		Agreement	Agreement		
Antioxidant		Option	Option (7)		
Corrosion Inhibitor		Agreement	Agreement		
Metal Deactivator		Option	Option		
Static Dissipator		Option	Mandatory		

DIESEL EN 590 ULSD 10 PPM/SPECIFICATION KAZAKHSTAN ORIGIN

Maximum Quantity - 100,000MT /Minimum Quantity - 10,000MT Delivery Terms – CIF / SPOT

(Before Contract)

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Loading Port - Vladivostok / Novorossiysk / Nakhodka Port. Discharged Port- China main Port, Rotterdam Port, Houston Port

C.I.F Price – $ 450 USD Gross $ 440 USD Net Commission- $ 10, 50% Seller Side / 50% Buyer Side.

CHARACTERISTICS	UNITS	LIMITS	TEST METHODS		
			EN STANDRADS	UNE STANDARDS	ASTM STANDARDS
Cetane number (4)		minimum 51,0	EN ISO 5165 EN 15195	UNE-EN ISO 165 UNE-EN 15195	D 613
Cetane Index (4)		minimum 46,0	EN ISO 4264	UNE-EN ISO 4264	D 4737
Density at 15°C	kg/m'	820 to 845 (5)	EN ISO 3675 EN ISO 12185	UNE-EN ISO 3675 UNE-EN ISO 12185	D 4052 D 1298
Polycyclic aromatic hydrocarbons (6)	% m/m	maximum 8	EN 12916	UNE-EN 12916	
Sulphur content	mg/kg	maximum 10	EN ISO 20846 EN ISO 20884	UNE-EN ISO 20846 UNE-EN ISO 20884	
Distillation (7): 65 % V/V collected 85 % V/V collected 95 % V/V collected	cc °C cc	minimum 250 maximum 350 maximum 360	EN ISO 3405	UNE-EN ISO 3405	D 86
Kinematic viscosity at 40°C	mm^2/s	2,00 to 4,50	EN ISO 3104	UNE-EN ISO 3104	D 445
Flash point	°C	higher than 55	EN ISO 2719	UNE-EN ISO 2719	D 93
Cold filter plugging point (POFF): Winter 16.11-28.02 - -20°C Transitional 1.03-15.04; 1.10-15.11 - -10°C Summer – 16.04-30.09 - 20°C	°C cc	maximum -20°C maximum 10°C 20°C			
Cloud point: Winter (1 October to 31 March) Summer (1 april to 30 september)	cc cc	maximum 0 maximum +6			D 2500 D 5772
Carbon residue (on 10% distillation residue)	% m/m	maximum 0,30	EN ISO 10370	UNE-EN ISO 10370	D 4530
Lubricity, corrected wear scar diameter (corrected WSD 1,4) at 60'C	pm	maximum 460	EN ISO 12156-1	UNE-EN ISO 12156-1	

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Water content	mg/kg	maximum 200	EN ISO 12937	UNE-EN ISO 12937	
Total contamination (Solid particles)	mg/kg	maximum 24	EN 12662	UNE-EN 12662	

DOSTYK REFINERY

Ash content	% m/m	maximum 0,01	EN ISO 6245	UNE-EN ISO 6245	D 482
Corrosion to copper (3h at 50°C)	ASTM scale	maximum lb	EN ISO 2160	UNE-EN ISO 2160	D 130
Oxidation stability	glm^3	maximum 25	EN ISO 12205	LINE-EN ISO 12205	D 2274
Oxidation stability (9)	hours	minimum 20	EN 15751	UNE-EN 15751	
FAME Content (10)	% VN	maximum 0	EN 14078	UNE-EN 14078	
Colour	ASTM scale	maximum 2			D 1500 D 6045
Transparency and gloss		complies			D 4176

"DOSTYK REFINERY TOO (KAZAKHSTAN)"is a refining and marketing company th[redacted]or cleaner traffic. In everything we do we strive for quality, safety and responsibility. [redacted]any we have built up a unique body of expertise covering every aspect of the oil refining [redacted]including products manufactured from renewable raw materials. We use this expertise to implement our strategy of cleaner traffic. We are pioneers in high technology that enables revolutionary product.

If all terms are acceptable, kindly provide your LOI/ICPO.

Yours Faithfully.





GENERAL DIRECTOR:
SARTBAYEV SAKEN SATVALDIEVICH
DOSTYK REFINERY TOO (KAZAKHSTAN)